

Referral Partners

Andromeda builds software to help restaurant operators manage their delivery operations. It empowers businesses taking part in the fastest growing category in hospitality to optimize every aspect of food delivery. Andromeda software is central to helping business owners win in a multi-billion Euro category

Enable

Enable your customers to provide their end-customers with an industry leading food delivery experience.

Enhance

Enhance the proposition of your business through association with software that is proven to grow restaurant operators profits.

Earn

Earn referral fees for telling us about opportunities. We manage the sales and implementation process, you focus on what you do best.

Software to rapidly add competitive advantage

Good restaurants and hospitality businesses take a lot of work. They require expertise and the right tools to give customers the best experience; every time.

That's what Andromeda is for. Our products allow businesses to be more agile, effective, and data-driven. They help improve operations across the front and back office of a restaurant or outlet and help owners make sense of and take action with massive amounts of data. Above all, we help businesses to deliver the best quality food to people's homes. Andromeda products give organisations the flexibility to improve their services, focus on food quality, and scale with their growth.

Andromeda was built upon a simple idea: Make POS software that's easy to use, yet manages the growing complexity of a hospitality operation. The company has expanded on that idea, and now offers a growing family of products that work together to support hospitality businesses maximise their revenues and delight their customers. Build your credibility with your customers by representing a company who has 20 years' experience in building software for restaurant owners.

Get started quickly with minimal investment

Our Referral program is ideal for consultants and IT professionals focused on hospitality or retail solutions. Refer your existing clients and prospects to Andromeda and earn referral fees.

There are two levels to our Referral Program—Silver and Platinum. Both levels have access to complimentary online training.

Companies often join at the Silver level and move to Platinum as they become Andromeda experts and their capabilities increase.

The Silver level is ideal for those who are just starting their Andromeda journey.

To participate in our Referral program, tell us about yourself by completing and submitting our online application. If we determine your company is qualified, we'll ask you to complete online training and get started!

Andromeda Partners Community

We offer a flexible and rewarding partner program framework that provides opportunities to refer, resell, and implement Andromeda solutions. Choose the program that is right for your business and is consistent with your desired level of investment.



	REFERRAL		SOLUTION PROVIDER	
	Silver	Platinum	Silver	Platinum
BENEFITS				
Discount			●	●
Referral fee	●	●	●	●
Use Andromeda marks, logos, and URLs	●	●	●	●
Online sales training	●	●	●	●
Online product training		●	●	●
Marketing funds				●
Partner manager		●		●
Incentives		●		●
Instructor-led product training				●
REQUIREMENTS				
Apply online	●	●	●	●
Sign agreement	●	●	●	●
Actively promote Andromeda		●	●	●
Joint business planning		●		●
Manage end-customer billing			●	●
Minimum licenses sold per year			●	●
Provide level 1 customer support			●	●
Partner sales training		●		●
Partner product training		●		●
Named partner manager		●		●